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# 中國海外發展有限公司 CHINA OVERSEAS LAND & INVESTMENT LTD.

*(incorporated in Hong Kong with limited liability)*

**(Stock Code: 688)**

## **PROPERTY SALES AND LAND ACQUISITION UPDATES FOR THE TWO MONTHS ENDED 28 FEBRUARY 2023**

China Overseas Land & Investment Limited (the “**Company**”) is pleased to announce certain operating data of the Company, together with its subsidiaries, joint ventures and associates (collectively, the “**China Overseas Series of Companies**”) for the two months ended 28 February 2023 (the “**Property Sales and Land Acquisition Updates**”). This announcement is also available on the website of the Company ([www.coli.com.hk](http://www.coli.com.hk)).

### **1. Property Sales Update**

For February 2023, the contracted property sales of the China Overseas Series of Companies amounted to approximately RMB27.424 billion, with a year-on-year increase of 153.0%; and the corresponding gross floor area (“**GFA**”) sold was approximately 1,493,500 square meters, with a year-on-year increase of 155.1%. Details of the contracted property sales and the corresponding GFA are set out in Table 1 below.

From January to February 2023, the accumulated contracted property sales of the China Overseas Series of Companies amounted to approximately RMB40.611 billion and the accumulated corresponding GFA sold was approximately 2,204,700 square meters, with year-on-year increase of 58.5% and 56.0% respectively.

In addition, as at 28 February 2023, the China Overseas Series of Companies had recorded subscribed property sales of approximately RMB23.090 billion, which are expected to be turned into contracted property sales in the following months.

Table 1: Contracted property sales of and the corresponding GFA sold by the China Overseas Series of Companies for February 2023

	<b>Contracted property sales (RMB'00 million)</b>	<b>Contracted area sold GFA ('0000 sq.m.)</b>
<b>The Company and its subsidiaries</b>		
<i>Regional Breakdown</i> <sup>(Note 1)</sup>		
<b>Southern Region</b>	46.59	18.81
<b>Eastern Region</b>	42.28	20.43
<b>Central and Western Region</b>	41.36	31.15
<b>Northern Region</b>	63.17	25.27
<b>Hong Kong, Macau and Overseas Region</b>	4.04	0.14
<i>Sub-total for the Company and its subsidiaries</i>	197.45	95.79
<b>Joint ventures and associates of the Company</b>	24.17	9.39
<b>China Overseas Grand Oceans Group Limited</b>	52.61	44.17
<b>Total</b>	274.24	149.35

*Note 1: The regional breakdown is based on the locations of the regional headquarters responsible for the management of the relevant development projects, and is for reference only. The updates for cities covered in each region are set out in the annual report and interim report of the Company.*

## 2. Land Acquisition Update

For February 2023, the Company and China Overseas Grand Oceans Group Limited (“COGO”) and their respective subsidiaries did not acquire any land parcels.

Please be informed that the Property Sales and Land Acquisition Updates have been prepared based on internal management records of the China Overseas Series of Companies which have not been audited nor reviewed by external auditors, and as such the data contained therein is for investors’ information only. Such data may differ from the figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company and COGO on an annual, semi-annual or quarterly basis due to various uncertainties during the process of collecting and collating such data. The Property Sales and Land Acquisition Updates do not constitute, nor should they be construed as, an offer or solicitation for the purchase or sale of any securities or financial instruments of the Company or any of its subsidiaries, joint ventures or associates. They do not and are not intended to provide any investment service or investment advice.

**Shareholders of the Company and potential investors should exercise caution when investing or dealing in the securities of the Company. You are also recommended to consult your own professional or financial advisers if you are in any doubt as to your investment positions.**

By Order of the Board  
**China Overseas Land & Investment Limited**  
**Yan Jianguo**  
*Chairman and Executive Director*

Hong Kong, 6 March 2023

*As at the date of this announcement, Mr. Yan Jianguo (Chairman), Mr. Luo Liang (Vice Chairman), Mr. Zhang Zhichao (Chief Executive Officer) and Mr. Guo Guanghui are the Executive Directors of the Company; Mr. Zhuang Yong (Vice Chairman) and Mr. Zhao Wenhai are the Non-executive Directors of the Company; and Dr. Fan Hsu Lai Tai, Rita, Mr. Li Man Bun, Brian David and Professor Chan Ka Keung, Ceajer are the Independent Non-executive Directors of the Company.*